

CORE COMPETENCIES

✓ Modernization	Upgrade software applications and systems, and Enterprise Mobility
✓ Cloud & Virtualization	Server Virtualization, Hyper Convergence and Cloud Deployment
✓ Information Security	Network & System Security Monitoring & Management
✓ Enterprise Solutions	Enterprise Resource Planning (ERP) & Customer Relationship Management (CRM)
✓ Business Analytics	Business Intelligence & Key Performance Indicators, Actionable & Timely Reports
✓ Integrations	Integration Services (Biz-Talk, SSIS, Web-services, etc.), EDI, Electronic Document Management, RF Solutions and WMS
✓ Technology Support & Services	Team Collaboration with SharePoint implementations Strategic Consultancy to CIO, CTO & Chief Information Security Officer (CISO)

COMPANY DATA

DUNS: 033200784	CAGE Code: 6ZRNO
NAICS: 541511, 541512, 511210, 541513, 541519, 611420	TAX ID: 27-1301225
8(a) STARS II GWAC Contract No.: GS00Q17GWD2468	
Certifications: U.S. SBA 8(a), WBENC, MBE/WBE - State of Illinois, Cook County, City of Chicago	

DIFFERENTIATORS

- **Industry-experienced** with technical and business expertise, providing **Efficient and Cost-Effective solutions**.
- Experienced & certified enterprise systems implementers: **Microsoft Dynamics 365/AX/GP/NAV/CRM**.
- Experienced, certified & recognized **cybersecurity specialists**: **McAfee** (Intel Security) Certified.
- **Successful and Value-Add partnerships** with respected technology leaders: **Microsoft, Conduent, Dell SecureWorks, Intel, SHI, Xerox, IBM, Nutanix, McAfee, Blackline, RF-Smart, etc.**

ACHIEVEMENTS

- Successfully executed State and County projects. **Value-add partner** for Prime software firms.
- Secured **GWAC contract** with Federal Government & member of multi-state Procurement contract, **NASPO**.
- Delivered product costing project **within 70% of the budget** for a steel manufacturing firm.
- Implemented solution to **enhance sales revenue by 20%** for an industrial equipment manufacturer.
- **Reduced data migration processing time by 96%** by developing SQL tool for a global leader in material handling.
- Simplified budgeting process and **reduced lead time by 75%** for a top-brand accessories distributor.
- Optimized ledger accounts **by 80% reduction** and payment validations against available funds for a state agency.
- Enabled payee **positive pay** to improve security and authentication for state-issued checks.
- **Caught WannaCry ransomware cyberattack immediately** on a large county network with **zero downtime**.
- Implemented **Hyper convergence** (datacenter and cloud hybrid) optimizing performance for a state agency.

OVERVIEW

- **Systems Integrator** experienced in implementations, upgrades and integrations for mid to large size companies, government and educational organizations.
- Experts in **modernization, automation and optimization** of operational processes.
- **Microsoft Certified Partner** and **Direct Cloud Solution Provider** for Dynamics ERP/CRM/Azure/Mobility, etc.
- **Cybersecurity expert** in implementing and managing security operations.
- Ascent Innovations is a financially sound, **minority- and woman-owned** business, since 2009.